

GRUPOWERTHEIN

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## ENTREPRENEURIAL LINEAGE

Motivated by value creation, sustainable growth, and the drive to empower talent and build competitive businesses across the region.

Entrepreneurship defines us — we embrace new challenges to keep moving beyond what we've achieved. The horizon is limitless.

#### GRUPO WERTHEIN

Diversified portfolio across technomedia, insurance, agribusiness, real estate, food and beverages and healthcare.

More than 100 years of hard work.

#### Trajectory and experience

across generations based on the values of effort, hard work and commitment to the community.

**International** investments and businesses, with a strong presence in Latin America.

More than 42 million users.

In-house **project** incubator and accelerator.

Ecosystem of 60.000 collaborators.

#### Growth Vectors

Regional Expansion.

Technomedia

Real Estate.

Insurance.

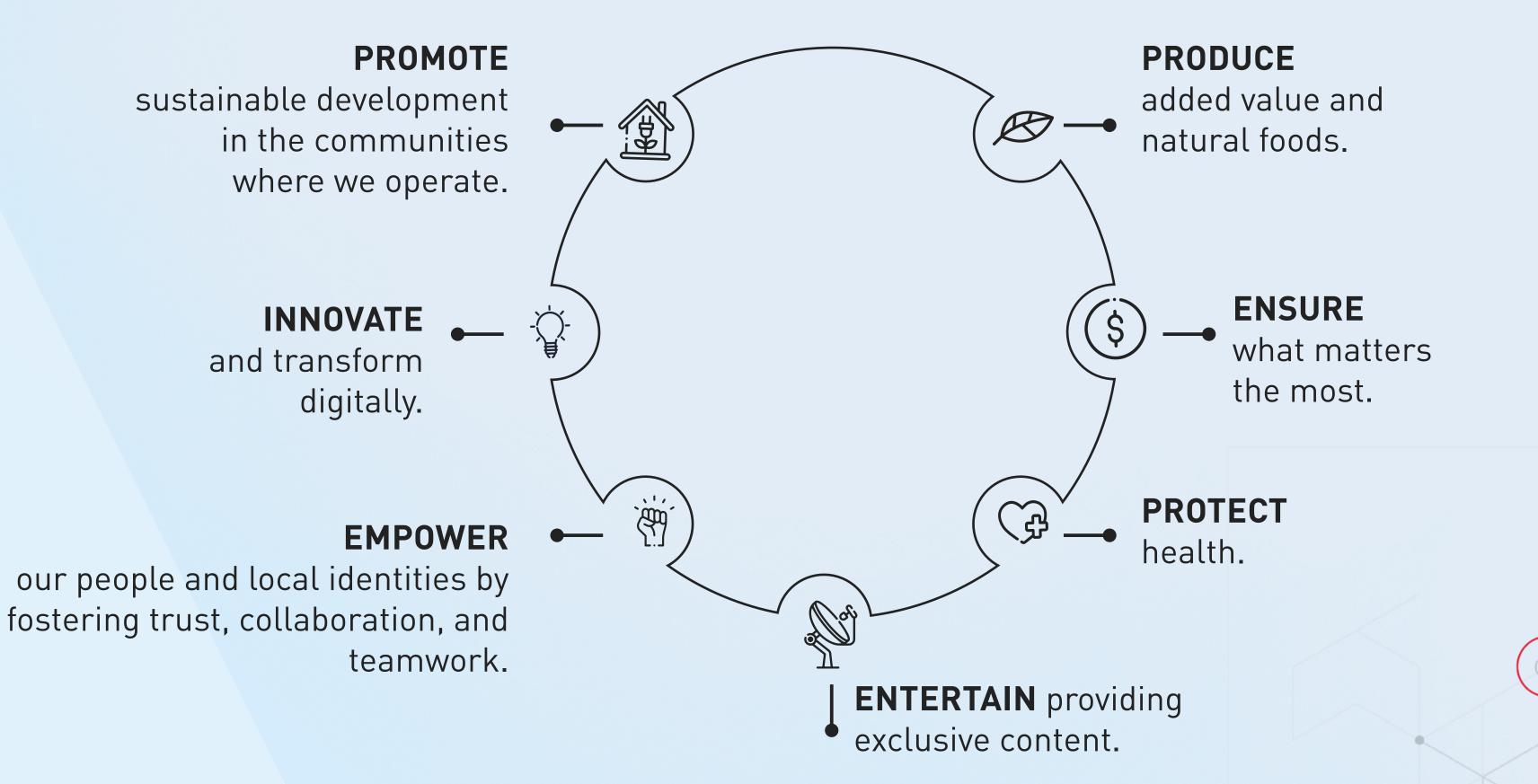
Healthcare.

Food & Beverages.

Human Capital Development.

#### **VALUES**

Across all our companies, the Group's imprint follows a formula that gives each of them relevance and distinction.



#### EXPERIENCE OVER THE LAST DECADES

2025

2024

2023

2022

2021

2020

2019



Creation Waiken ILW Holding.



Vrio Corp. - Amazon **Prime Video** partnership.



Five Eleven Capital.

#### amazon

Vrio Corp. - Amazon partnership to develop the satellite internet market through Project Kuiper.



**Investment for the** launch of SKX fintech in Brazil.



Resources managed by the Aarna Fund, which partnered with GW to invest in Latin America.



Regional expansion Torneos: Ecuador.



**GW** expanded its insurance and healthcare businesses in the region.



Regional expansion Torneos: Peru.



Regional expansion **Torneos:** Colombia.



**Corp business unit** from AT&T.



**Acquisition of** Torneos.



Sale of La Estrella.



Acquisition of the Vrio Sale of shareholding in TGS to Grupo Safra.



**Experta Seguros** expands by launching auto insurance.

**Acquisition of** Confiar S.A. to market general insurance through

Experta Seguros.

#### EXPERIENCE OVER THE LAST DECADES

2018

2017

2015

2012

2007

2006

2004

2003

LANDMARK®

**Acquisition of** 150,000 m<sup>2</sup> in the neighborhood of Núñez to build major real estate project.

**TELECOM** 

**Exit from Telecom** Argentina.



**Acquisition of** QBE ART.



Rebranding from La Caja ART into **Experta ART.** 



Standard Bank

Sale of stake in **Standard Bank Argentina to** Industrial and **Commercial Bank** of China, the largest bank in the world.



**Acquisition of** Fleet-Bank Boston of Argentina.



Acquisition of La Estrella by La Caja de Ahorro y Seguro (50%) and Grupo W (50%).

La Estrella is the largest annuity insurance company in Argentina.



**Acquisition of** Cachamai.

Acquisition of 48% in Sofora, which indirectly controls 54.7% of Telecom Argentina.

#### EXPERIENCE OVER THE LAST DECADES

2000 1998 1994 2001 1997 1992 1970 1963

**Acquisition of** the national government's stake in Caja de Ahorro y Seguro (30%), on equal terms alongside Generali.

Sale of Banco Mercantil and Banco Caja to Banco Sudameris.

Sale of 20.54% stake in CEI to Hicks, Muse, Tate & Furst, a well-known U.S. private equity fund.

Acquisition of an additional 11.43% in **CEI from Citicorp.** 

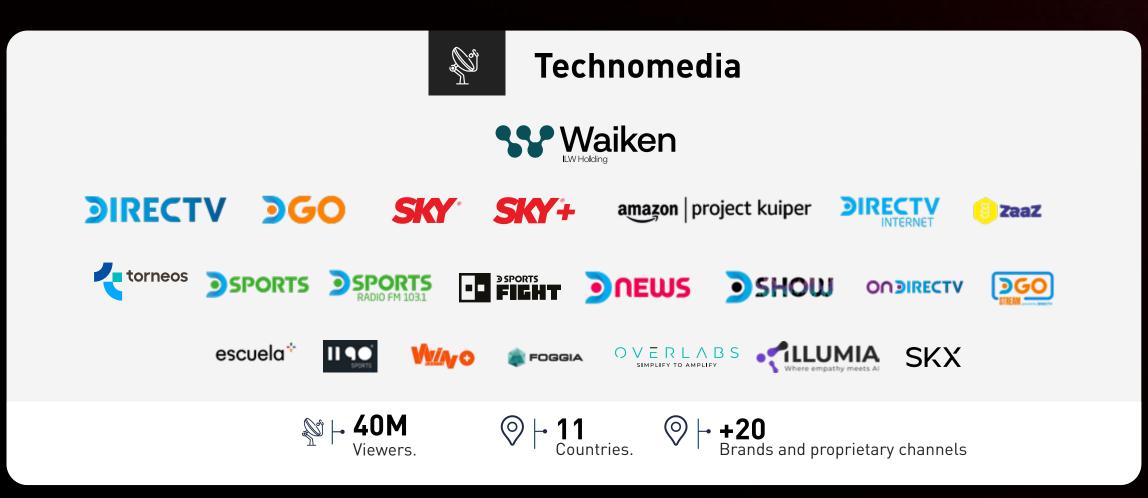
**Acquisition of** 60% of la Caja de Ahorro y Seguro from the Argentine Government.

**Acquisition of** 9.11% of CEI from Citicorp. It was the third largest Group in Argentina with interests in telecommunications, public services, media and other industries.

**Acquisition of** Industrias del Vestir Argentino ("IVA"), the first investment in the largest wool mill in Argentina.

**Acquisition of Banco** Mercantil Argentino, banking sector.

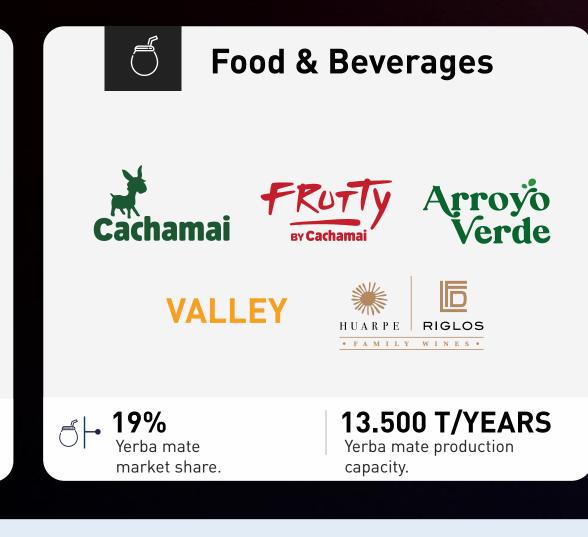
## Portfolio



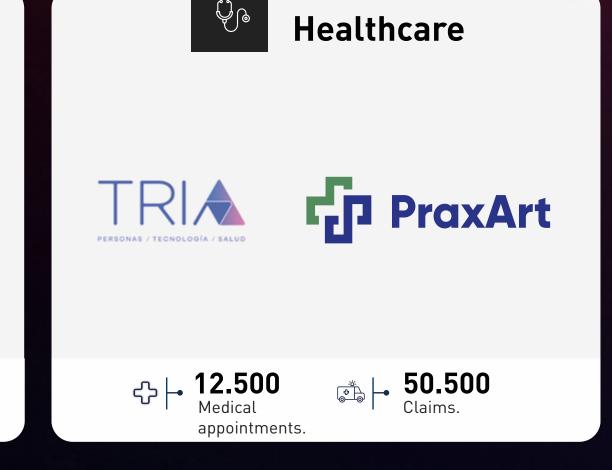








contracts.





## Technomedia





Technomedia ecosystem — a network of companies that feed and strengthen one another.

It combines media, telecommunications, content, and technological solutions.

#### **Business verticals include:**

**SATELLITE PAY-TV** 



**STREAMING OTT** 



**CONNECTIVITY** 







**CONTENT** 









STRFAM

TECHNOLOGY













+20

Brands and proprietary channels.

#### **SATELLITE PAY-TV**

#### Vrio.

Vrio is the leading entertainment provider in South America and the Caribbean. It provides the best image and sound quality to the entire region through its satellite Pay-TV system.



Offers the most comprehensive entertainment and information experience in Argentina, Chile, Colombia, Ecuador, Peru, Uruguay and the Caribbean.



Brazil's leading satellite pay-TV company — offering a broad variety of content















#### STREAMING OTT



"Direct to consumer" Streaming platform. Combines the best of live local and international TV, sports programming, news and the OnDemand world of movies, TV series and documentaries. DGO is present in Argentina, Chile, Colombia, Ecuador, Uruguay, Peru and Mexico, while SKY+ is present in Brazil.



#### CONNECTIVITY



Full connectivity via satellite internet alongside Amazon's Project Kuiper. It will be available to customers in Argentina, Brazil, Chile, Colombia, Ecuador, Peru and Uruguay.

It will enable new options for high-speed Internet connectivity and stability.





100% fiber-optic internet service providing connectivity to our clients across multiple countries in the region.











#### CONTENT





















Broad ecosystem of our own channels that bring viewers the best sports, the most relevant news in Latin America, TV series and documentaries, as well as the latest streaming programming with DGO Stream.



#### CONTENT



Leading company with over 40 years of experience in creating sports content and developing value-added solutions for the sports and entertainment industry. The company operates in Argentina, Brazil, Colombia, Ecuador, Peru, and Uruguay.

#### **Content production**

One of the largest production companies in the region, combining expertise, capability, and talent to deliver a truly unique value proposition.

Host Broadcaster for major sports federations.



- Playoffs.
- Friendlies.
- Copa Argentina.
- Supercopa Argentina and Supercopa Internacional.
- Promotion.

#### -CONMEBOL-

- Copa América.
- Copa Libertadores.
- Copa Sudamericana.
- U-20 and U-17.
- Mundial de Futsal.
- Beach Soccer World Cup.



 Liga Profesional de Fútbol.



- World Cup.
- AmeriCup.
- Qualifiers.



• Playoffs.



- Copa Ecuador.
- Supercopa Ecuador.

#### **Broadcasting rights**

Regional leaders in the commercialization of audiovisual rights for the most prominent sporting events.







































#### **TECHNOLOGY**

#### OVERLABS

#### SIMPLIFY TO AMPLIFY

OVERLABS is a Brazil-based company specializing in consulting, services, and the development of next-generation software and applications, with plans to expand across Latin America.

Its solutions include both external and in-house consulting, tailored to each client's specific needs. The company's services focus on reducing operational costs and ensuring full freedom in the choice of tools and providers.

In addition, its open-source solutions give clients complete control over their systems, without the need to rely on additional resources.



#### **TECHNOLOGY**



Born in response to the disruption brought by digitalization, generative artificial intelligence, and emerging technologies — in a context where clients demand greater personalization and empathy from their product and service providers.

We deliver transformational outsourcing services focused on end-to-end Customer Experience processes, leveraging advanced digital and Generative AI solutions to personalize customer interactions and optimize business costs.

#### Our services



Intelligent and empathetic automation with GenIA



Journeys



Transformative Consulting



Business
Transformational
Outsourcing



Data as a service monetization

#### **TECHNOLOGY**



Fintech developed within the SKY ecosystem to transform how companies and entrepreneurs manage their finances.

Born fully digital, SKX offers an integrated experience of virtual wallets, payments, and working capital solutions.

While initially focused on SKY partners, the platform will soon be available to other SMEs in Brazil, many of which currently face challenges accessing credit and essential financial services.

Backed by the strong track record built with our partners, SKX enters the market with a unique competitive advantage — combining security, accessibility, and convenience to support businesses at every stage of their growth.

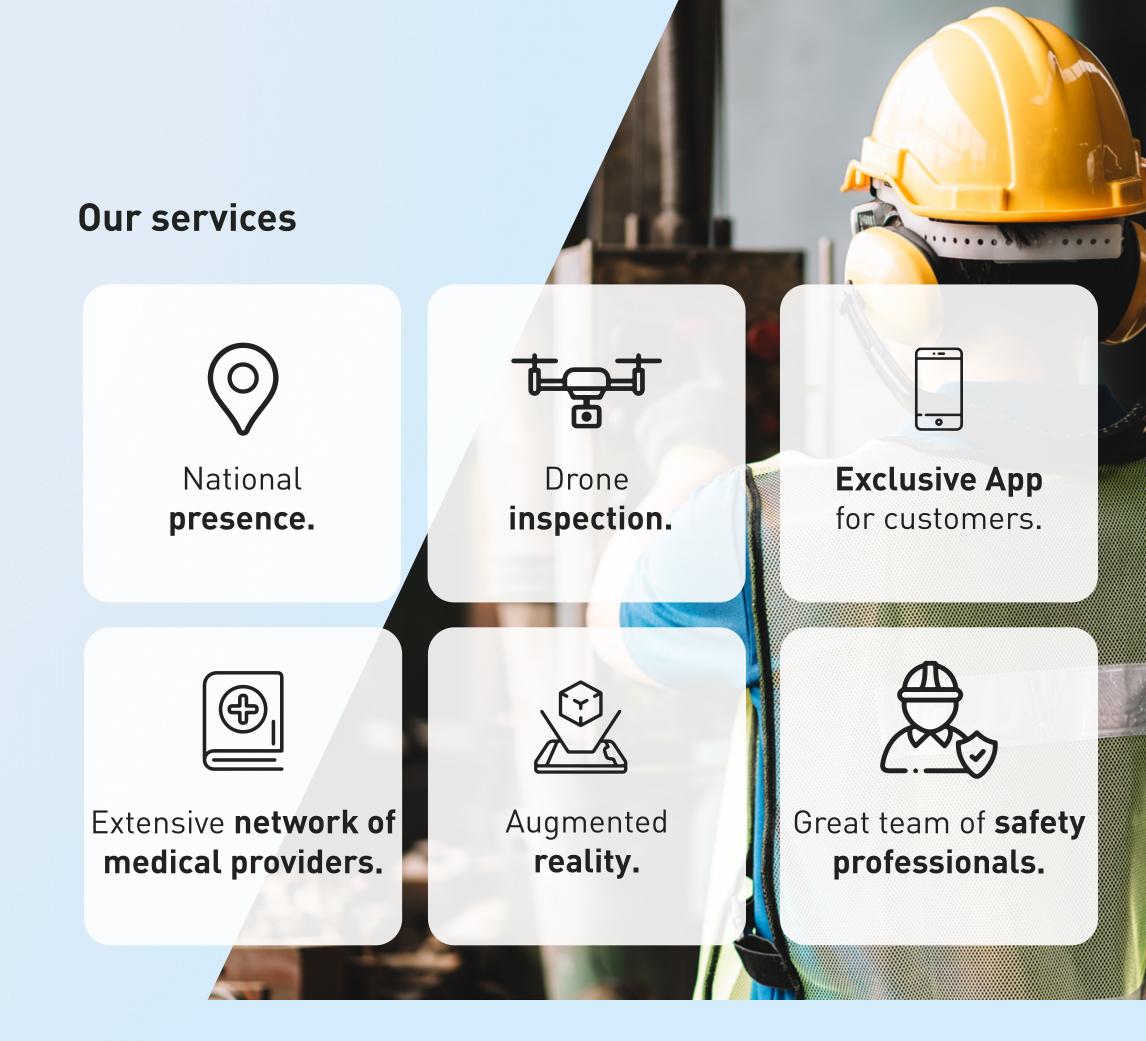


## Insurance





The third-largest Workers' Compensation Insurance company in Argentina. It protects the health and safety of insured workers by offering innovative workplace risk prevention services and partnering with client companies to create healthy and safe work environments.







Beneficiaries.







The company has a 25-year track record in the Argentine insurance market.

It is one of the main insurance companies in the country.

It offers a broad portfolio with coverage for individuals, large companies, businesses, SMEs and agricultural producers, combining innovation and experience with more than 6,500 strategic partners.

















Regional insurance broker operating in Brazil, Colombia, Chile, Peru, Uruguay, and Ecuador — delivering tailored insurance solutions through a strong local network.

**Specializes in B2B2C models**, offering simple and accessible insurance for individuals, and B2B, providing services and coverage for companies.

A solid track record and in-house **risk management provide a unique perspective on the business**.

With more than 500,000 active customers across the region, builds long-term relationships and promotes sustainable insurance practices.









## Agribusiness





Family-owned company with more than 100 years of history, a pioneer in Argentina's agriculture and livestock industry.

Specializes in high-level bovine genetics, developing breeding programs for the country's leading cattle breeds.

#### **Main Activities**

#### **GRAINS**

Wheat.

Soybean.

Sunflower.

Cotton.

Corn.

Peanut.

#### **CATTLE LIVESTOCK**

Breeding.

Intensive finishing.

Fattening.

Feed Lot.

Ranches.



Establishments.

Data as of 2024.

85.000

Hectares owned.

23.000

Heads of cattle.



**USD 17M** 

Annual sales.

#### **Farms**

Dedicated to the sale of breeding stock, developing continuous genetic improvement programs both for females and males.



**Angus breed** adapted to temperate and cold climates.



Brangus and Braford breeds adapted to subtropical and tropical climates.



## Real Estate





DEVELOPMENTS

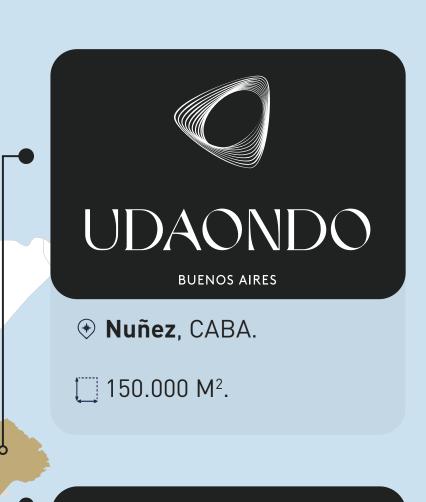
#### Real estate development business unit.

Continuously researches the latest market trends, leading innovative real estate projects of various scales.

It has built more than 500,000 m<sup>2</sup> in diverse projects, both in Argentina and abroad.

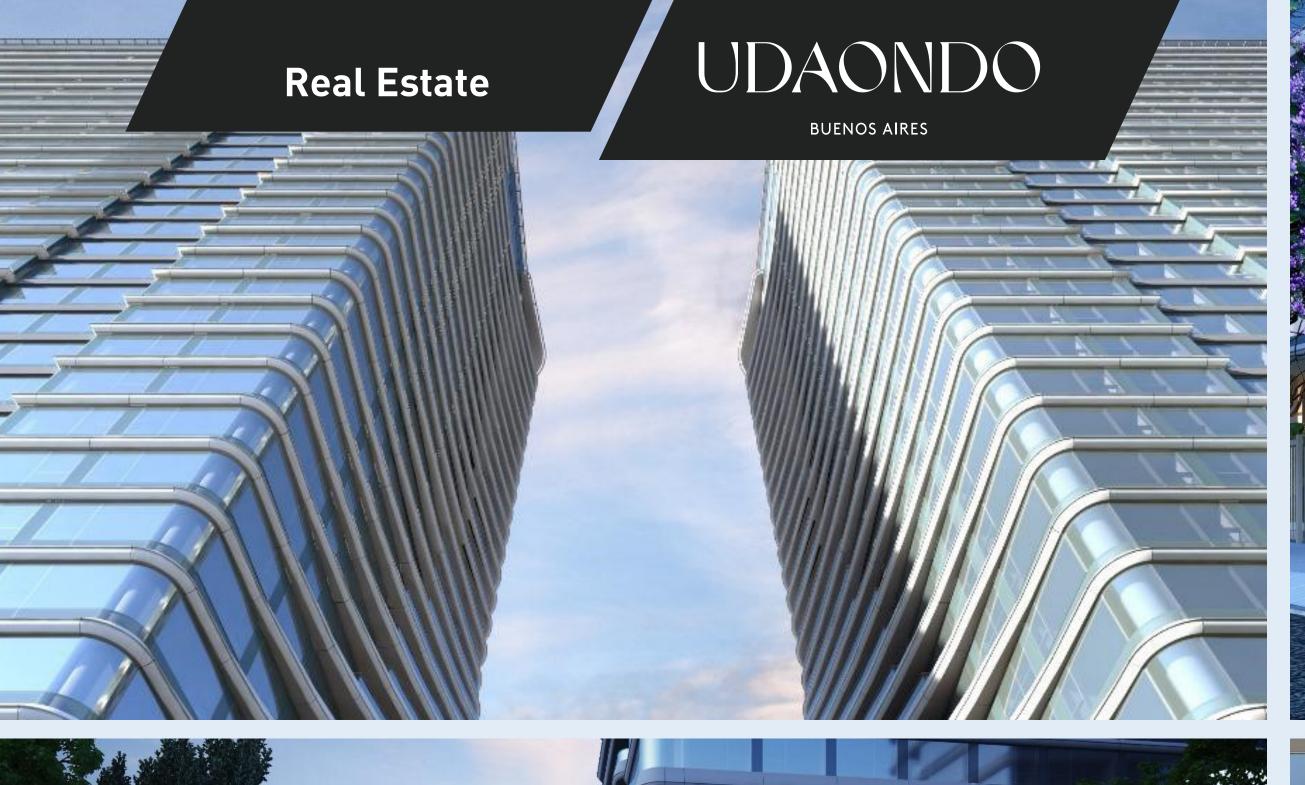
#### **Ongoing projects**

Argentina

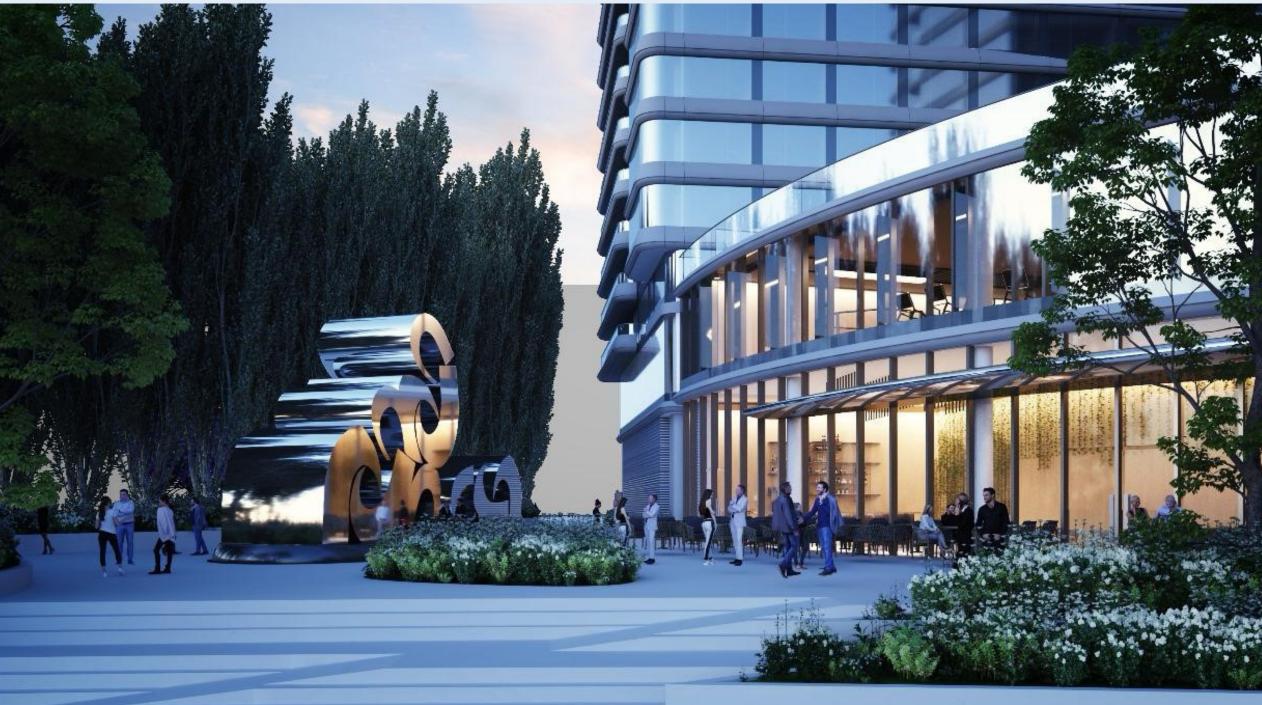




50.000 M<sup>2</sup>.















## Food & Beverages





Business unit focused on the production of innovative food and beverage products for both the industry and consumers.

Develops exclusive brands present across South America, North America, and Europe.

YERBA MATE





**TEA** 



Cachamai O'CLOCK F00D







Over 70 years crafting natural infusions that enrich everyday life.

Now expanding beyond teas into new categories yerba mate and natural cookies — embodying tradition, innovation, and a commitment to well-being.





Arroyo Verde, Cachamai's line of yerba mate and infusions that balances quality and accessibility.

Ideal for every moment of the day — a wholesome, natural product that promotes well-being.





Data as of 2024.

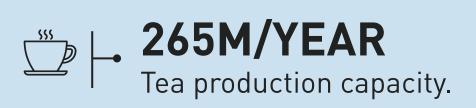


**月** 13.500 TNS/YEAR

Yerba mate production capacity.

19%

Yerba mate market share.







Cachamai's new line of fruit-based snacks and bars, healthy, convenient, and made with real fruit.



#### VALLEY

Specializes in the production and commercialization of dried fruits and derivatives, mainly apples, providing premium raw materials.

Exports 95% of its output worldwide, focusing on the U.S. and European Union markets.



**Apples** (Cubes)



and Pears (Paste)





Cranberry

(Whole)



(Pieces)



\$ | USD 13.2M Sales.





## Healthcare





Health technology.

#### Services

- Electronic occupational health record: digital file containing each person's medical data. Compatible with regulatory bodies.
- Telemedicine platform: enables remote monitoring of people living in rural areas, who are in remote locations or who have limited mobility. Supports the connection of biomedical instruments for medical check ups.
- Absenteeism management and control.





Provides medical care to patients affected by occupational accidents and/or work-related illnesses.

#### **Specializations**

Plastic Surgery | General Surgery | Physiotherapy | Occupational Medicine | Workplace Health | Orthopedics and Traumatology.





+ 12.500

Medical appointments.



**|** 

. 3.200

Medical discharge for workplace accidents.



**50.500** Claims.

3.000 Providers



\_\_ + 1.000.000

Recovered workers



# Fundación Norma y Leo Werthein



At the **Norma and Leo Werthein Foundation**, we lead the Werthein Group's sustainability and social responsibility initiatives, always focusing on projects that make a real difference in the world.

Our main pillars — education, culture, and sustainability — guide our mission to create a meaningful and positive impact in our communities.

We work to build a fairer and more sustainable future by developing and supporting projects that drive lasting change, focusing on these three key areas to generate a positive and enduring impact in the communities where we operate.



#### **EDUCATION**

We want more people to have access to quality education.

Through Escuela+, the region's largest edutainment cluster, we support teacher training, develop digital tools, and promote educational content that helps reduce the digital divide and make education more inclusive and sustainable.



#### ART AND CULTURE

We promote artistic creation and the production of content that enriches our heritage and fosters dialogue between different perspectives at the regional level. We support institutions, creators and cultural projects that strengthen identity and diversity



#### SUSTAINABILITY

We are committed to a greener future.

We promote the use of renewable energy, support the construction of sustainable schools, and work with communities to foster socially conscious and environmentally responsible development.

#### Projects that improve the world





- ESCUELA PLUS, the only Edutainment channel in the region.
- Global Youth Encounter
- Global Citizenship
- PANTALLA NATURAL: Ccinema, education, and unforgettable landscapes
- CONECTA: First Ibero-American Educators Forum on Global Citizenship
- PJ Library
- "Ojo de Pescado" Film Festival
- Teacher training



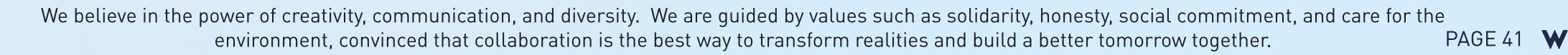
#### **ART AND CULTURE**

- Artistic intervention on a fragment of the historic Berlin Wall.
- Backing for artists at the Venice Biennale
- Documentary "7.10 SUR ROJO"
- Film "Las Dos Mariette"
- Original production of "Corazón Americano"
- Colección Pampa
- Book "INKOMPLETT" by Annemarie Heinrich
- Books by Marta Minujín: "El Partenón de Librosprohibidos" and "Marta Minujin en Nueva York"
- Book "Pampas. Campo argentino, productivo y natural"
- FOLA travelling photography museum
- Anne Frank exhibition at UNIBES cultural centre. Brazil
- NOVA exhibition "06:29 Cuando La Música Dejó de Sonar"
- COMKIDS Festival
- Exhibition "El Partenón de los libros prohibidos" by Marta Minujín.



#### SUSTAINABILITY

- Support for the inclusive restaurant "ALAMESA"
- Hospital de niños Dr. Ricardo Gutiérrez
- Hospital Dr. Juan A. Fernandez
- Programa Impulso
- Escuela Hilel
- Templo Libertad
- Gran Templo Paso
- Maratón FEJA
- Fundación Casa Angelman
- Fundación Tzedaká
- Hecho en Buenos Aires
- Sustainable schools and classrooms in Argentina, Brazil, Chile, Colombia, Ecuador, and Uruguay.
- Planting trees
- Maratón de la limpieza
- Bus sustentable
- Hora del planeta







One group.
One philosophy.
A different approach to business.